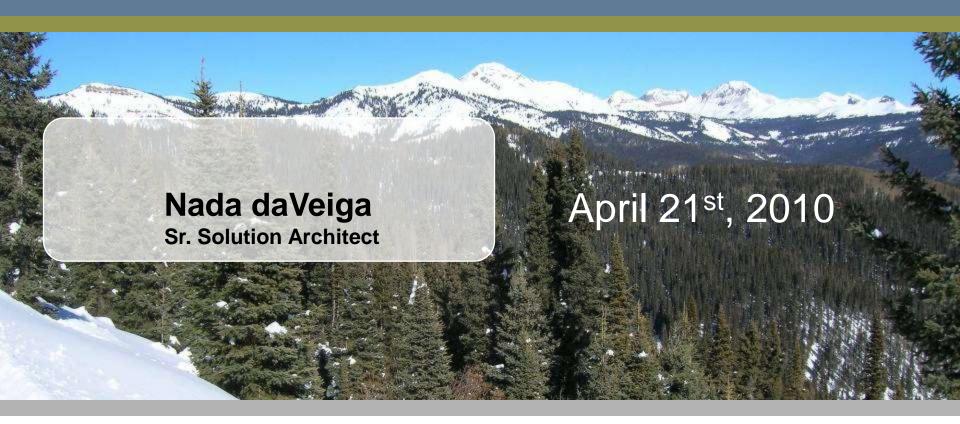
Removing the Constraints to Quality and Agility





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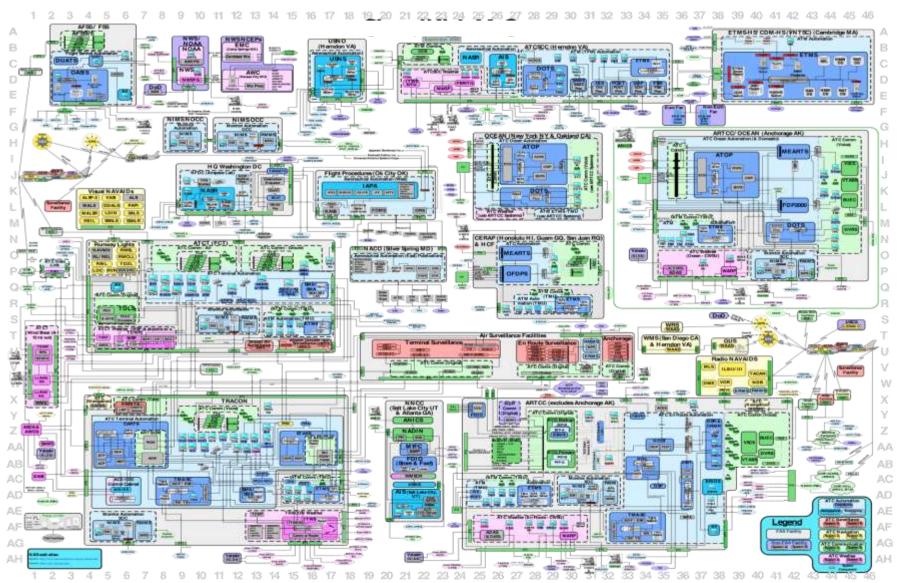


Reducing Risk in Today's Complex Environments

- Today's Systems and the Software Development Lifecycle?
- Change? Why do we need it?
- SOA
 - Perceived benefits of a Services Oriented Approach.
 - Where is all my value?
- Bottlenecks in the process?
 - How can I remove them and realize my benefits?

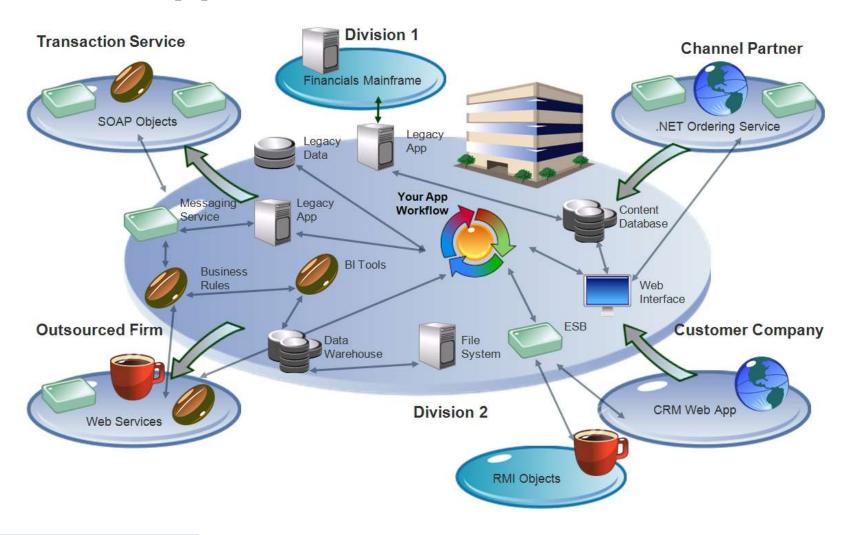


What motivates us? Solving problems for architectures like these....





Modern Application Architectures



of Interconnected Components

of Inter-Dependent Teams

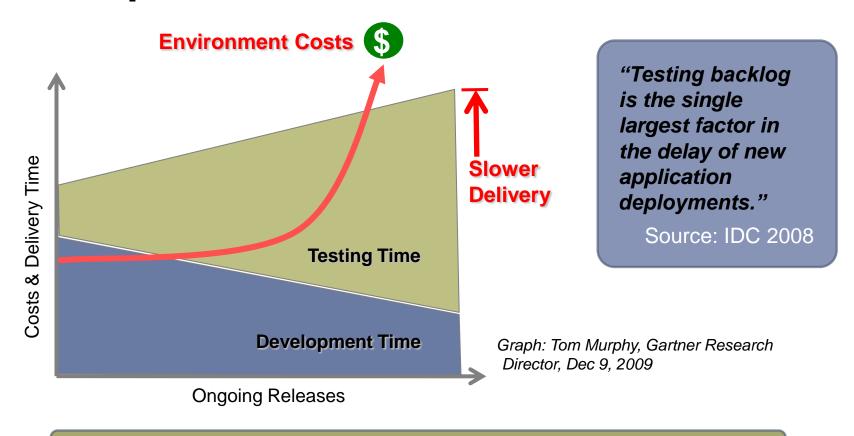
of Heterogeneous
Technologies

Rate of Change





Customers Are Experiencing Unintended Consequences



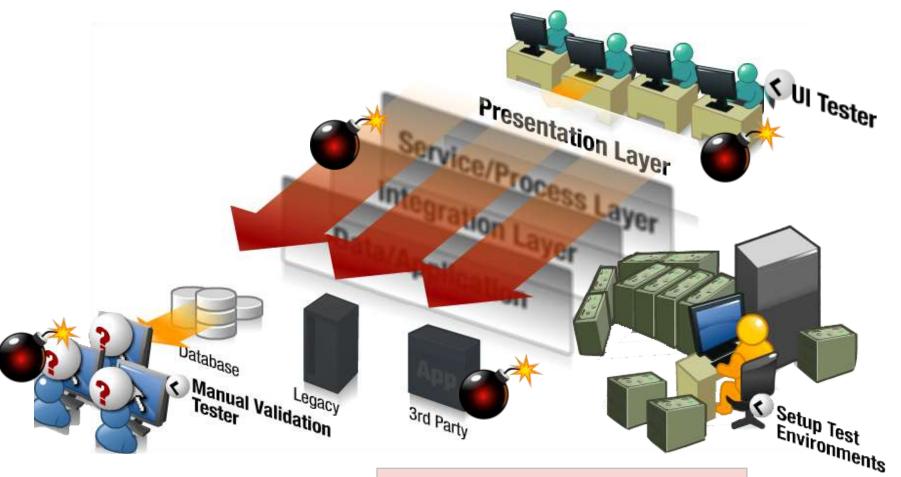
"Unplanned downtime" increased by 50% for SOA-based, loosely coupled applications.

Source: Gartner 2008

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Traditional Testing Approaches for Distributed Applications *Don't Work*

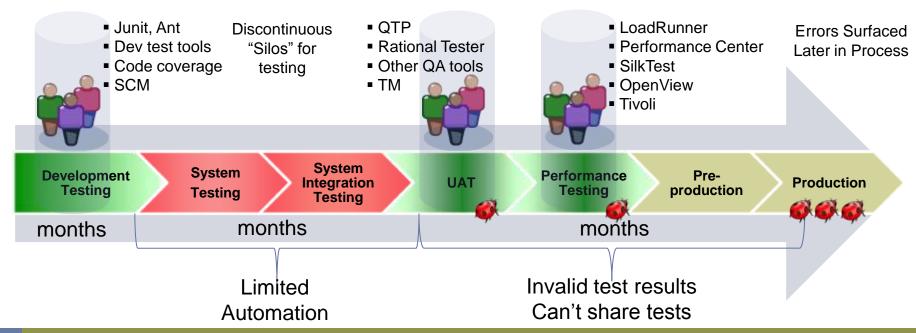


Lack of access and visibility creates environment costs



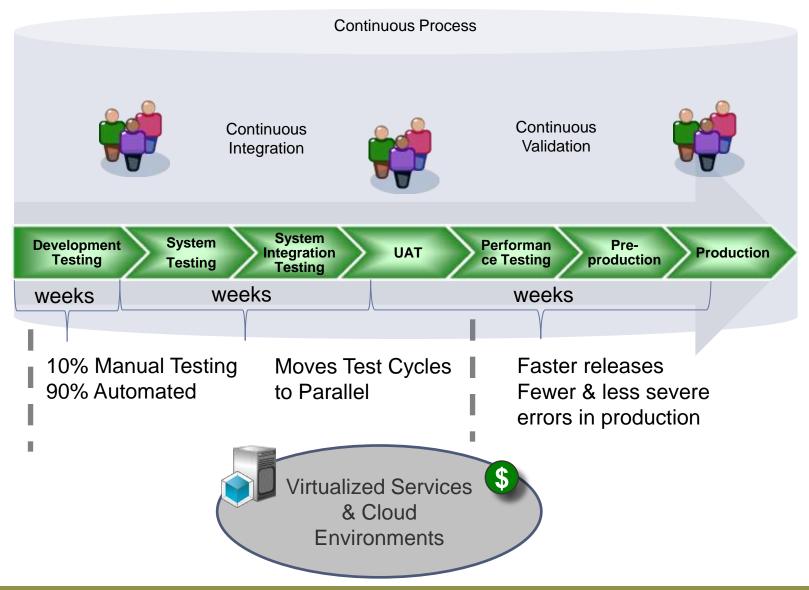
Why Traditional Approaches Fail

- Lack of early testing in the product-life-cycle
- Limited component & service layer testing
- Hardly any test automation in System Integration phase
- Complex architectures leads to inefficient QA
- Increase in number of production bugs
- Large number of environments required to complete all testing
- Longer release times hurting time to market





Quality for the Modern Application





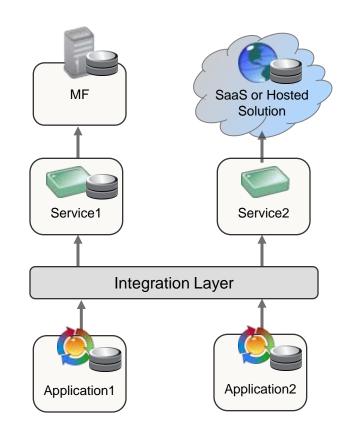


Server Issues:

- 1. Access restricted
- 2. Capacity constraints
- 3. Data volatility
- 4. Security concerns

Service provider Issues:

- 1. Commingled services
- Difficulties with parallel development of Apps & Services



Cloud/SaaS Issues:

- 1. Access is costly
- Data volatility

App Team Issues:

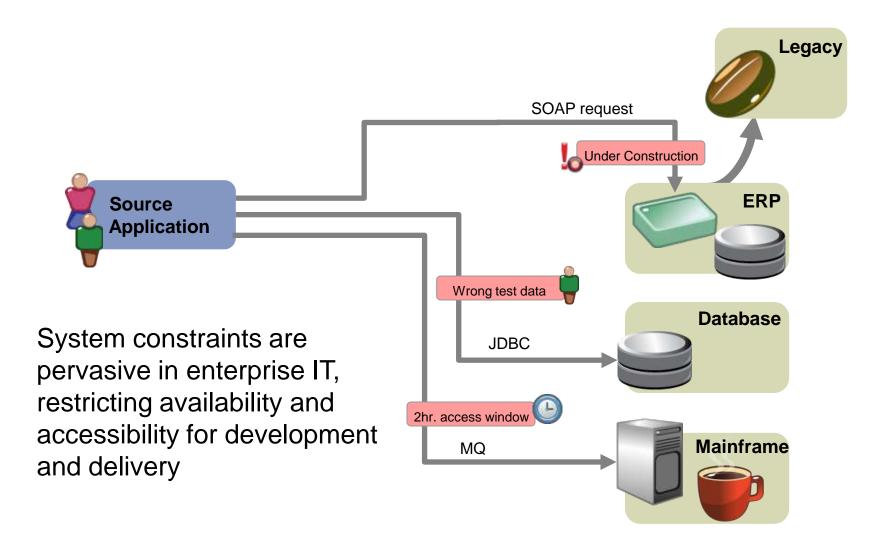
- 1. Every App team needs their own infrastructure
- Every discipline (Dev, Test, Int) wants their own environment.

Net Effect of these issues:

- Server Proliferation
- Lost productivity in development
- Greater cost from 3rd party systems
- Increased risk of production issues



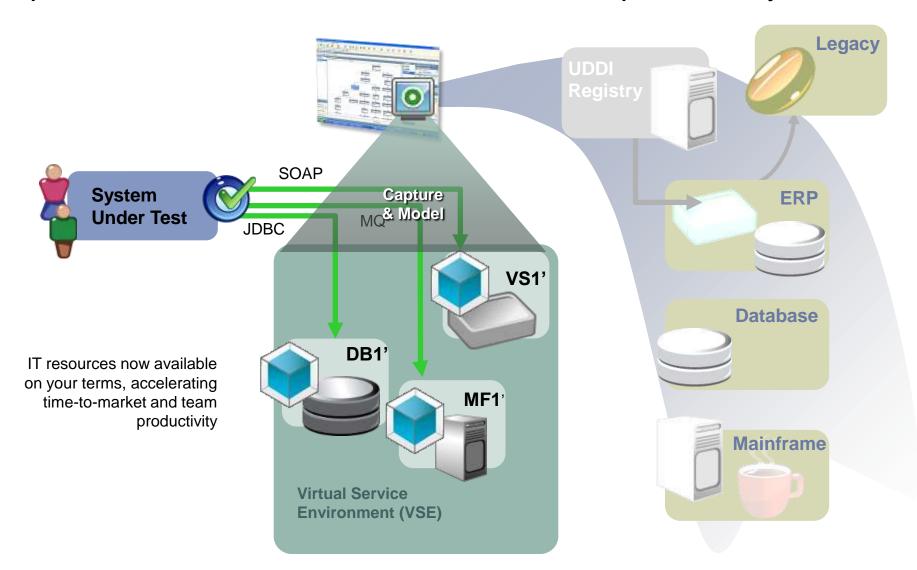
Constraints Example





Solution: Virtualize the Environment

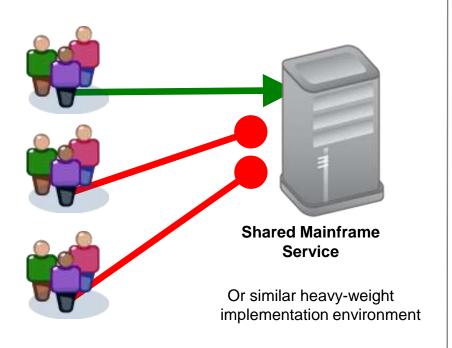
Capture and Model Behavior and Data of Dependent Systems

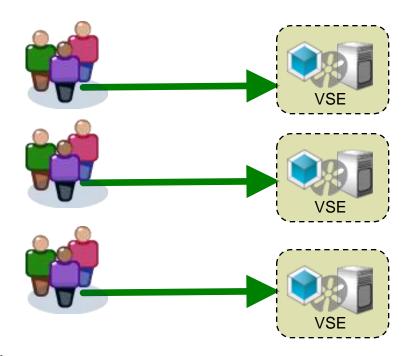




Eliminate Capacity Constraints

Major North American Bank





Business Problem

- 13 client teams forced to timeshare on a mainframe-based service
- Agility and time-to-market inhibited



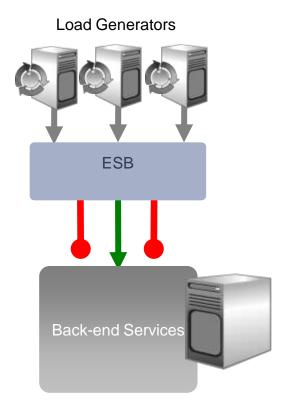
Business Impact

- Able to complete 20% more projects per year
- Able to avoid \$15M MF expansion



Eliminate Capacity Constraints

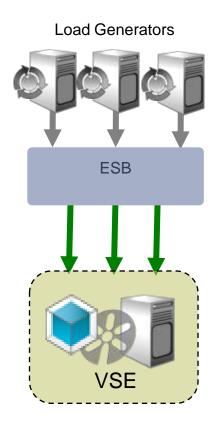
Major US Bank - Performance Testing





Business Problem

- Limited capacity on test instances of Backend Services
- Unable to sufficiently test ESB for performance



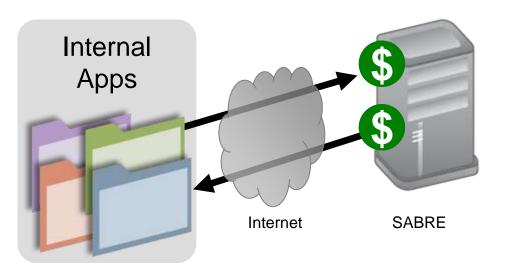
Business Impact

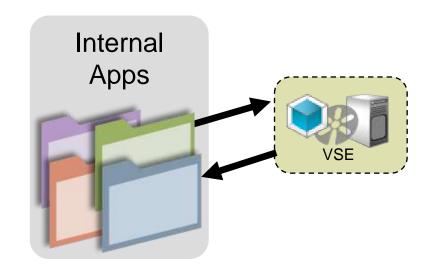
- More complete SLA testing in less time
- Reduce cost of Performance testing by \$700K/year



3rd Party Expense Reduction

Major US Airline





Before After

Business Problem

- **SABRE** charges per transaction
- **Testing and training environments** generating high volumes of transactions

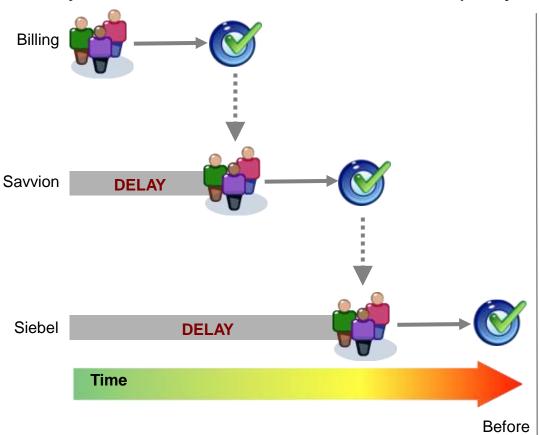
Business Impact

Eliminated need to process against SABRE for most testing and training needs



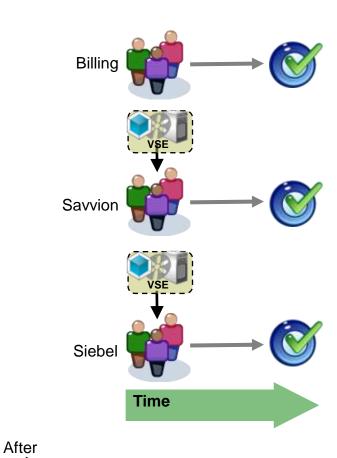
Accelerate Parallel Development

Major US Telecommunications Company



Business Problem

- Client systems waiting for server systems to deliver first
- Software changes taking too long



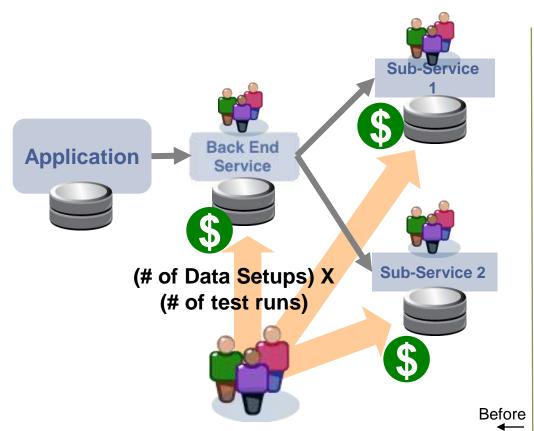
Business Impact

 Reduced Development Cycle by 3 months by modeling dependencies as Virtual Services



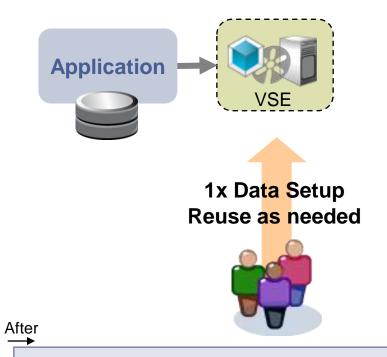
Simplify Data Management

Major US Telecommunications Company



Business Problem

- Test cases must repeat data setup for every system they touch
- Other users may accidentally overwrite



Business Impact

- Setup tests with less effort
- Reset and repeat tests at will



How can iTKO Help?



Questions?

iTKO Contacts

Chris Dworkin – CTO iTKO Government Steve Thomas – VP iTKO Government





















